



# Training Portfolio Overview



ERICSSON



Bayer



DECATHLON



FUJITSU

Deeigual.



CBRE  
CB RICHARD ELLIS



NORTHGATE  
Renting Flexible



IKEA

Dia



ThyssenKrupp



TOYOTA

Unilever



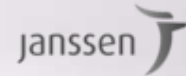
vodafone

adidas



VOLVO

Energizer.



NOVARTIS

NIVEA

PHILIPS

P&G

MetLife

OTIS



418,000+ end-users worldwide in 12 languages train daily with ARC Serious Business Games

\*As of January 2021

[www.ARC-Institute.com](http://www.ARC-Institute.com)

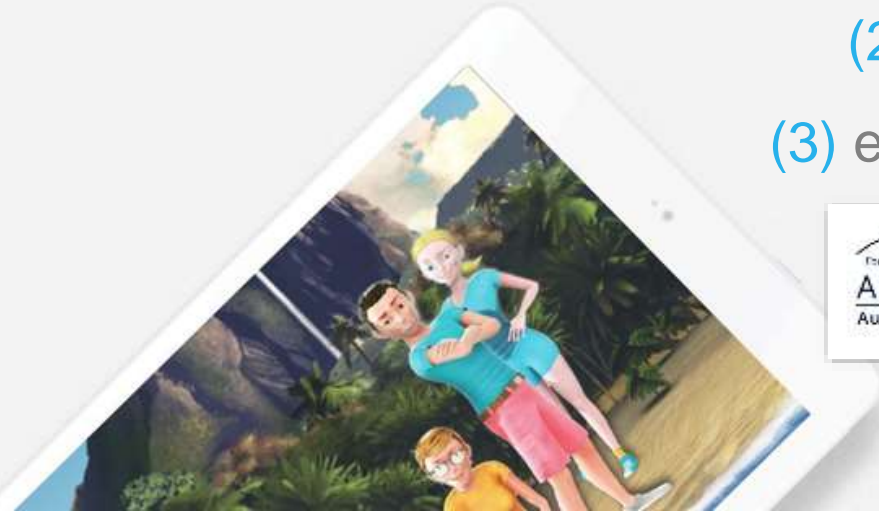
## A unique learning experience!

engagement

(1) useful

(2) fun

(3) experience



# Gamification - that's how you learn today!

*Effective competence development in a world of digital transformation*

## Start your learning journey



AGILE



STELLAR



IDEA



ECHO



COUNTDOWN



KAOS



SAHARA



AQUA



2100



SOS



CHRISTMAS



CHOCOLATE

More than 35+ gamified trainings with different durations are waiting for you!

### Useful content

- ✓ Applicable to the job
- ✓ Top-notch quality



### Simulators

- ✓ Personalized feedback



### Gamification

- ✓ Better engagement



Over 8h



ARC Gamified Training Portfolio

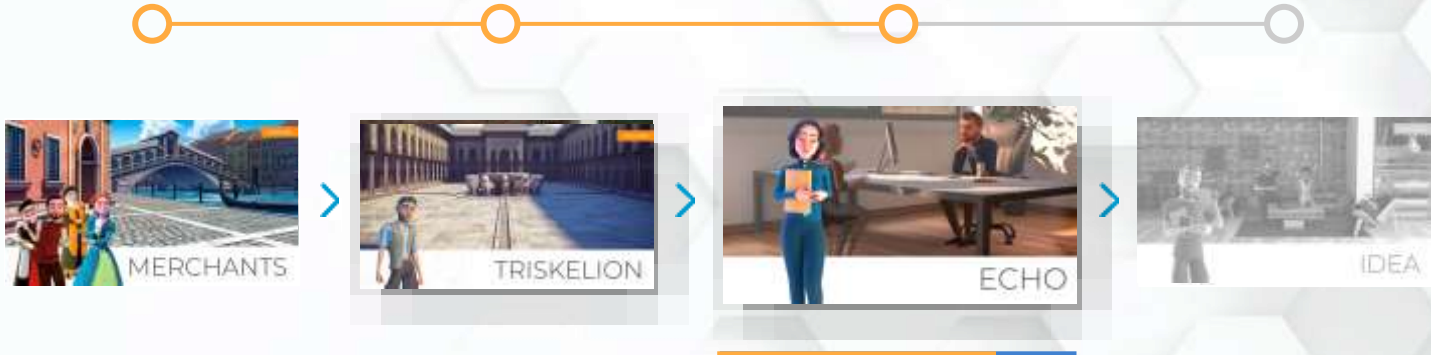
From 6h  
to 3h



Less  
than 4h



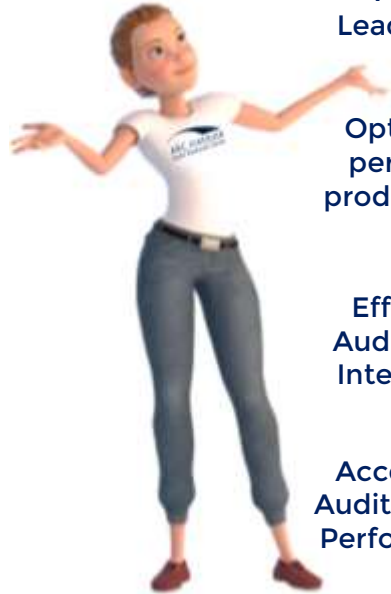
## Create a company individual learning journey...



## Audit Engagement Manager learning journey

[this is only one example]

## Internal Audit | ARC Learning Paths



Successful  
Audit  
Leadership



Optimize  
personal  
productivity



Effective  
Audit Team  
Interaction



Accelerate  
Audit Process  
Performance



## Internal Audit | ARC Learning Paths

Own  
The ROOM



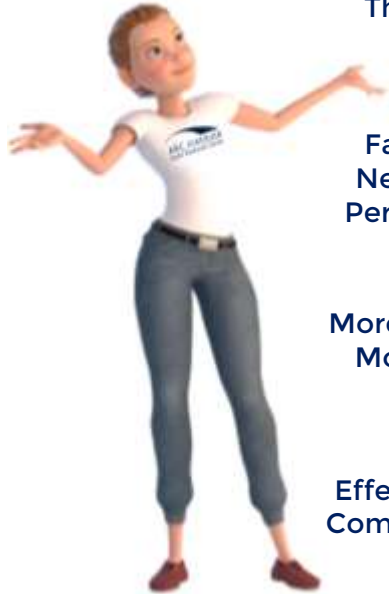
Fast Track  
New Joiner  
Performance



More Resilience  
More Power



Effective Audit  
Communication







campus





# PACIFIC



Audit team management

Available languages:



How can you increase audit team motivation and get high-performance audit teams?



# MERCHANTS

 10h

Audit Negotiation and Communication

Available languages:



  
ARC Institute  
Audit Research Center

How to improve your skills as an audit negotiator and learn to resolve conflicts?



# TRISKELION



Time management and personal productivity

Available languages:



How can I complete my audit engagements on time with better time management?



# ECHO



Trusted Advisor as Audit Coach

Available languages:



How to coach your auditee as trusted advisor to new solutions?



# IDEA

---



Creative problem solving

Available languages



How can you create better solution-based audit recommendations?



# CRYPTO

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IT-Security and defence against  
social engineering risk

Available languages



How can you increase audit team motivation and get high-performance audit teams?



2100

## Customer Centric Thinking

Available languages:

ES

EN

FR

DE

DU

ITA

PT

ZHS

TRK

RU

AR

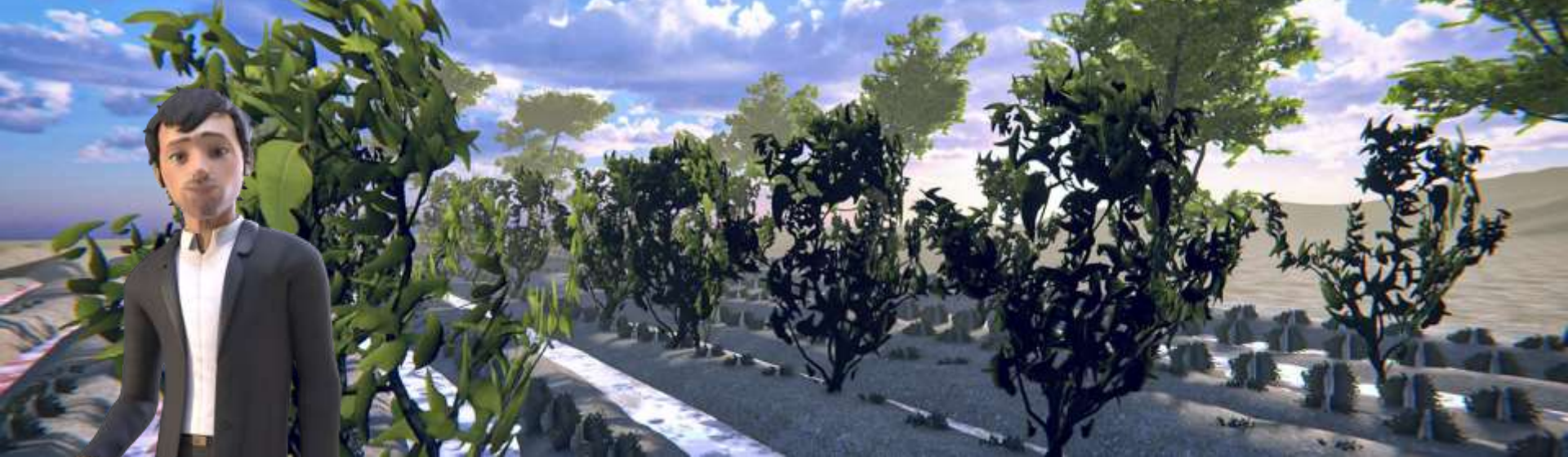


5h

Thought for the  
**ARC Institute**  
Audit Research Center

In order to make customer-centric audit recommendations, how can I, as an internal auditor, better understand the processes to be audited from the customer's point of view?





# CHOCOLATE

Influence and persuasion

Available languages:



How do I manage to convince the auditees of my proposed solutions?



# ZULÚ



Successful nonverbal communication

Available languages



How can I better read and interpret non-verbal communication during audit interviews?



# AGILE



## Agile Methodologies part 1

Available languages



What methods and approaches need to be learned for an Agile approach in the audit team?

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New launching

## Scrum | Agile part 2

3h

*More flexibility and dynamics with agile approaches*

Available languages



Food thought for the  
**ARC Institute**  
Audit Research Center

What methods and approaches need to be learned for an Agile approach in the audit team?



# SAHARA

Effective task delegation



Available languages:



How to get faster and more precise audit team processes?



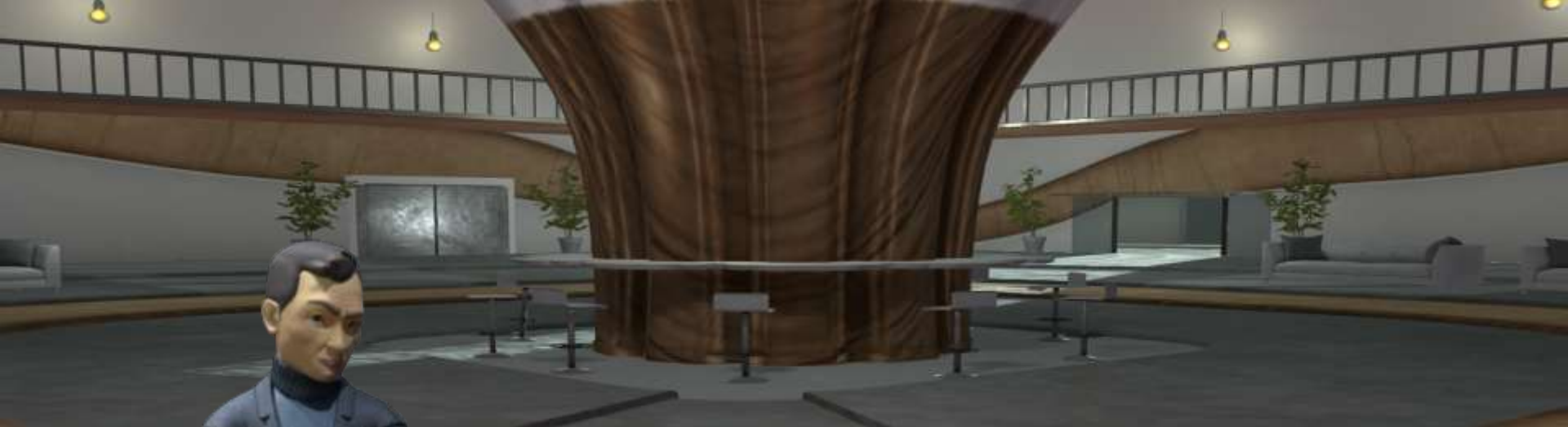
# AQUA

Giving effective feedback

Available languages:



What is the best way to provide meaningful feedback to my auditees as well as to my audit team colleagues?



# COUNTDOWN

Productive remote teamwork

Available languages:



How to work more efficiently and goal-oriented in audit remote teams?



# STELLAR

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Remote team leadership

Available languages



As an audit team leader, how can you lead your audit teams in a more effective and focused way?





# CHRISTMAS

## Assertiveness

Available languages:



How can I learn to improve my assertiveness in order to constructively resolve conflicts during audit interviews and final audit meetings?



# S.O.S.



## Emotion management

Available languages



How can I better mitigate an emotional topic and take the emotion out of an audit interview or audit exit meeting?



# KAOS



Conflict resolution

Available languages



How can you develop successful conflict resolution strategies for better output in internal audit engagements?



# ROUTE-321



Change management

Available languages



Change management starts with people, how can I best engage auditees and get them inspired for change when making solution-oriented audit recommendations?



# ARIANA



Improve Decision-making

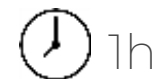
Available languages



How to make better decisions during your internal audit engagements?



# BABEL



Interpersonal communication

Available languages



To integrate the right solutions into audit interviews and closing meetings,  
how can I better understand the conversational styles of my business counterparts?

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# LOTUS

Developing resilience

Available languages



How can you and your team members become more resilient during high impact audit engagements?



# DIVERSE

Diversity and inclusion

Available languages



How can I enhance my awareness of diversity issues while performing an audit?





# TIKI



Better and effective meetings

Available languages



How can I increase the output of my audit interviews and audit team meetings more effectively?



# Elections 1



High impact presentations

Available languages



How can you improve auditee satisfaction in an audit closing meeting?

New launching



## ELECTIONS 2

*High impact presentations 2*

Available languages



How can you improve auditee satisfaction in an audit closing meeting?

New launching



## ELECTIONS 3

*High impact presentations 3*



Available languages



How can you improve auditee satisfaction in an audit closing meeting?



New launching



# SHAKA

*Active listening*



Available languages



How can you become an even better internal auditor by active listening in audit interviews?



## Silver

*Clear goal setting*

Available languages



How can I more clearly define the objectives for performing my internal audit engagements?

New launching



## Exit

*Team work*

Available languages



How can you increase audit team motivation and get high-performance audit teams?



# Chai

*Stress management*

Available languages



How can I achieve a great audit performance even under pressure?





# Lumière 1, 2, 3

*Sales prospecting 1*



Available languages



How can you sell your audit findings even better?



New launching



# Lumière 2

🕒 2h

*Sales prospecting channels*

Available languages

- ES
- EN
- FR
- DE



How can you sell your audit findings even better?



New launching

# Desdemona

*How to build trust*

Available languages



As an internal auditor, how can you build relationship management with trust?

More news to come



**Stay tuned!**  
**Coming soon...**

- > Lumière 3
- > Dex-Emotional intelligence
- > Titan - Leading the change
- > Heroes - Team motivation
- > Limbo - Collaboration
- > Cabalari - Goals
- > Mindfulness
- > Star - Positive thinking
- > Link - Networking
- > Healthy lifestyle
- > Star 2 - Positive habits
- > Star 3 -Positive relationships
- > Ergonomy
- > Inclusion
- > Equality





*Learn while you play!*

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